



## Police alert to dealers!



Vancouver police have asked the VSA to warn B.C. dealers about the activities of a once-licensed salesperson, Gary O'Kane. He has not held a valid salesperson licence since June 1, 2005, yet he recently worked eight days on the lot of a Vancouver dealership, a period during which he is alleged to have acquired credit card numbers from several customers and fraudulently attempted to make purchases through these accounts.

The Vancouver Police Department requests that anyone who knows the whereabouts of Gary O'Kane should phone Constable Alana Blackader at 604-717-3535.

It should also be noted that any dealer who employs an unlicensed person in a sales capacity will be in violation of their conditions of registration, not only inviting VSA compliance activity, but potentially increasing their liability for civil action on behalf of victimized customers.

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## New salesperson applications now online

The VSA is pleased to announce that first-time salesperson licence applications can now be completed entirely online, a service that had previously been available only for renewals.

We are the only provincial regulatory service in Canada able to offer this efficient and convenient service. The immediacy of online service avoids potential delays caused by either the postal system or the processing of documents.

In addition to the application form, applicants will be able to upload or e-mail copies of all required documentation, although the option will still remain to submit supporting material by mail.

### Here's how to do it - step by step

1. To begin, go to the "Industry" tab on the VSA website. Click on "Salesperson Info" and then "Online Salesperson Applications."

2. New applicants must "**Register**" to obtain a user name and password.
3. Follow steps to obtain user name and password-please enter FULL legal name.
4. **Important Note:** it is recommended to have all required documents scanned and uploaded prior to filling in application or have them ready to be mailed.
  - legal status (care card, birth certificate)
  - photo ID
  - passport sized photo
  - criminal record check
  - employment authorization form
5. Sign in to "**Industry Services**" through the online renewal link.
6. Click on "**Apply for Licence.**"
7. Complete all 11 steps and fill in all required fields.